

Your Single Source For Reliable, Accurate Cannabis Industry Data



500+ data points | 45,000+ companies | 100,000+ contacts

Increase Prospect Conversion and ROI

Gain access to critical information your sales and marketing teams need to create and close business. A fast-growing company like yours can't afford the burden of manual company and contact data acquisition. It's not a good use of time and it's not scalable. At Emerald Intel, our ONLY focus is delivering reliable, verified business intelligence – and we're great at it. **Let us show you.**

"Emerald Intel is a great addition to any cannabis company's tech stack. It's intuitive, simple to use, and has more in-depth information on cannabis businesses than any other tool I've encountered. The accessibility and helpfulness of the Emerald Intel team is the cherry on top."

— Lindsay Difabbio, Sparkplug

Visit **www.emeraldintel.ai** and request your demo today.

Verified Data

We have at 2x more contacts than any other solution on the market and to ensure greater deliverability, our contact and company data undergoes a rigorous verification process, and everything is confirmed before data is ever put into the hands of our clients.

Integrations

Emerald intel is the only cannabis intelligence provider that integrates with leading sales and marketing tools like HubSpot, Salesforce, and Zoho. If you use a third-party CRM, you should never spend time downloading and uploading data from one system to another. We make it easy for you to action the data right away from your preferred sales and marketing tech stack.

Daily Refresh

Data is only valuable if it's actionable, and we all know how quickly it becomes stale. To combat this, we run daily verification checks against the database and push new and refreshed data into the software as it is surfaced.

Custom Data Requests

If you're working on a special project or need additional data, submit a custom data request and the Emerald Intel research team will find and enrich the data for you.

Purposeful SaaS

Emerald intel is more than a database. Our solution offers inapp tools to help clients get the most out of their subscription, including interactive mapping, parent-child hierarchy trees, robust filtering options, weekly alerts, and more.